

PHARMACEUTICALS LIVE HERE

As Canada's largest centre of life science activity, Ontario boasts an attractive location for growing pharmaceutical and biotechnology companies. Offering a collaborative ecosystem of partners, including hospitals, universities, research centres, incubators and multinationals – the province's pharmaceutical sector is helping the healthcare industry meet the challenges of today and tomorrow.

The province has more pharmaceutical companies than any other Canadian province, including global companies such as Sanofi Pasteur, Roche and GlaxoSmithKline, and homegrown companies such as Apotex.

Our diversified sector, collaborative spirit and deep talent pool are creating pharmaceutical and biotech innovations that will improve healthcare delivery around the globe. Whether you want to expand your operations here or source some of the highest quality products and services in the world, Ontario is your pharmaceutical destination.

ONTARIO'S PHARMACEUTICAL SECTOR BY THE NUMBERS

EXPORTS
~\$7.5B

IN GOODS ACCOUNTING
FOR ALMOST 60% OF
CANADA'S TOTAL

23 **ACADEMIC RESEARCH**
HOSPITALS

EMPLOY 20,400
RESEARCHERS AND RESEARCH STAFF

AND INVEST \$1.6B
IN RESEARCH AND DEVELOPMENT

10 **OF THE**
WORLD'S TOP

PHARMACEUTICAL COMPANIES
BY REVENUE AND OTHERS
ARE CONDUCTING ACTIVE
CLINICAL TRIALS

50 %

OF THE TOTAL
CANADIAN LIFE SCIENCES
ECONOMIC ACTIVITY

44 **UNIVERSITIES AND**
COLLEGES PRODUCE

NEARLY 55K
STEM GRADUATES EACH YEAR

NEARLY
32,000

PEOPLE WORK IN OUR
PHARMACEUTICAL INDUSTRY

49

INCUBATORS AND
ACCELERATORS
ACROSS THE PROVINCE

ONTARIO'S EXPERTISE AND LEADERSHIP

The same spirit that led to the discovery of insulin in Ontario decades ago is now leading to game-changing technologies such as personalized medicine and synthetic biology.

- Regenerative Medicine
- Clinical Trials
- Genomics
- Biotechnology
- Automation
- Internet of Things
- Artificial Intelligence



THE TOP 5 REASONS TO CHOOSE ONTARIO

1. TALENT

Ontario's number one advantage is its people. Some of the best and brightest minds choose to call Ontario their home. In fact, 70% of adults possess a post-secondary education – a rate higher than any OECD country.



2. INNOVATION AND RECOGNIZED QUALITY

Ontario has one of the most unique and collaborative innovation ecosystems on the planet where business, academia and government work together to drive revolutionary ideas to market. Medical devices made in Ontario must meet stringent ISO 13485 quality management standards.

3. COMPETITIVE COSTS

Ontario has some of the lowest corporate tax rates in North America while small and medium-sized manufacturers can save up to 50% on their after-tax R&D expenditures.

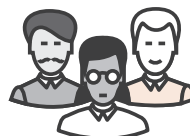


4. ACCESS TO GLOBAL MARKETS

Open for business to the entire world, Ontario benefits from free trade agreements with 50 countries and is only a short distance from major U.S. hubs.

5. DIVERSITY

Ontario has welcomed people from over 150 countries and over 200 languages are spoken here. Ontario also has a highly diversified economy with a wide array of industry sectors.



[Ontario's diverse workforce] provides us with skilled employees who may have arrived in Canada with years of experience. [...] It immediately adds value to our workforce."

ATIF ZIA
PRESIDENT
NOVOCOL
PHARMACEUTICALS INC.

WHO'S HERE

- Abbott
- AGFA Health Care
- Amgen
- Apotex
- Baxter
- Bayer
- Blue Rock Therapeutics
- Deep Genomics
- Fusion Pharmaceuticals
- GlaxoSmithKline
- Johnson & Johnson
- Lilly
- Novartis
- Novocol
- Octane
- Patheon
- Pfizer
- Philips
- POINT Biopharma
- Roche
- Sanofi
- Siemens
- Takeda
- Teva
- Therapure
- VBI Vaccines

FOR MORE INFORMATION ABOUT ONTARIO'S PHARMACEUTICAL SECTOR:

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All figures are in Canadian dollars unless otherwise noted.
This information is accurate at the time of printing.

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